Workshop Title: “Bonafide Needs, Funding, Severability...Putting it all together.”

Target Audience: Mix of Experienced Government and Industry Contracts Professionals

Place: QinetiQ’s Saturn Conference Room; 890 Explorer Blvd. Building 2

Date & Time: 19 August 2013 1:00 to 5:00

Cost: $400 non-Member; $350 Member; $50 Early Bird Discount ($350/$300) ends COB 9 August

Food: Light snacks and beverages

Take-away Materials: Presentation to include Reference Tools/Desk guides and Exercise Materials

Instructor: Dr. Michael P. Jennings, PhD, CFCM, CCCM, CPCM, Fellow

Abstract:

As a seasoned contracts professional you are now well versed in the "Color of Money" saga. Procurement, RDT&E, O&M...One Year, Multi-Year, No-Year...Active, Expired, Cancelled. You can likely quote it in your sleep, and, one more PowerPoint presentation on the topic would guarantee to put you to sleep. This work shop is not one of those.

But what about: Purpose, time, amount...Bonafide need, Anti-Deficiency, With-in Scope Determinations...Oh, your good there too?

FAR, DFARS, Agency Supplements...Contract type, period of performance, ordering...Still good?

OK, what about: CLIN structures, ACRNs, Lines of Accounting....You got it?

How about: Obligations, Deobligations, Funding Realignments? Wow, your seriously good at this.


Invoicing, charge codes? Are you a "govie" with prior industry experience?

Putting it all together? You want to teach the class, seriously?

This hands-on workshop is all about--putting it all together. Color of Money is but one (albeit incredibly important) piece of the puzzle. A true professional must consider all of the above with every contract action. Not only must Government and contractors learn to speak the same language, we must have mastery of the subject matter and tools at our disposal to quickly and correctly comprehend appropriation laws and fiscal year considerations. As a result of taking this course, you will leave with incredibly valuable concepts, resources and tangible tools to assist you with critically thinking through day-to-day issues during live classroom exercises with the assistance of trained experts. You will go from "putting out fires" to fire-proofing your organization. But more importantly, what you learn in this class could keep you from losing millions of dollars, or even more importantly, keep you out of jail. This class is that important. It only takes ONE mistake!